

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 057675
ORIGIN EUR-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-08 FRB-03
INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02
LAB-04 SIL-01 OMB-01 NSC-05 SS-15 STR-04 CEA-01 L-03
H-01 ITC-01 PA-01 PRS-01 AGRE-00 /087 R

DRAFTED BY EUR/EE:GTBOUTIN/RN
APPROVED BY EUR:JAARMITAGE
EB/STA:MR. SPIRO
EB/OT:MR. BARRACLOUGH
EB/EWT:MR. CLARKE
TREAS:MR. MCMINN
COMMERCE:MS. LOTARSKI
STR:MR. LAPP

-----160613Z 049113 /15

R 152220Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY WARSAW

LIMITED OFFICIAL USE STATE 057675

E.O. 11652: N/A

TAGS:ETRD, EEWT, PL

SUBJECT: ALLEGED US PROTECTIONISM

REF: A) 76 STATE 191508 B) 76 STATE 298594 C) WARSAW 1253

1. THE FOLLOWING COMMENTS WERE PROMPTED BY REF C AND
MAY BE USEFUL TO EMBASSY IN FURTHER DISCUSSION OF THIS
MATTER WITH GOP.

2. REFS A AND B SHOW THAT THE US HAS ACTED WITH GREAT
RESTRAINT IN A PERIOD OF HIGH UNEMPLOYMENT BY RESISTING
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 057675

MANY REQUESTS FROM US INDUSTRIES FOR PROTECTION. WITH
UNEMPLOYMENT IN THE US RUNNING AT 8-9 PERCENT, POLAND
HAS STILL BEEN ABLE TO INCREASE ITS EXPORTS TO THE US
FROM \$243 MILLION IN 1975 TO \$319 MILLION IN 1976, AN
INCREASE OF MORE THAN THIRTY PERCENT. IMPORTS OF POLISH
SHOES AND TEXTILES HAVE GROWN EVEN FASTER, AND IMPORTS
OF POLISH MANUFACTURED GOODS (SITC 5-8) GREW FROM \$11,

MILLION IN 1975 TO \$153 MILLION IN 1976. THE 1976 FIGURE IS BELOW THE RECORD LEVEL OF \$168 MILLION IN 1974, BUT IF THE 1973 FIGURE OF \$93 MILLION IS ALSO CONSIDERED, THE LAST FOUR YEARS HAVE CLEARLY BEEN A PERIOD OF SUSTAINED, RAPID BROWTH WITH ONE PARTICULARLY GOOD YEAR. FURTHERMORE, SINCE THE POLES BUY OUR EXPORTS BECAUSE IT

IS ADVANTAGEOUS FOR THEM TO DO SO, IT IS UNREASONABLE TO USE THE POLISH DEBT OR DEFICIT AS A MEASURE OF WHETHER OR NOT THE US IS PROTECTIONIST.

3. THE FIRST TWO REFTELS SHOW THAT OF THE COMPLAINTS INVESTIGATED BY TREASURY SINCE THE PASSAGE OF THE TRADE ACT OF 1974, MOST HAVE BEEN AGAINST MARKET ECONOMY TRADING PARTNERS, AND MANY HAVE BEEN AGAINST NATO ALLIES. POLAND IS NOT BEING SINGLED OUT BECAUSE IT IS A NON-MARKET ECONOMY. THE RELATIVELY FEW RECENT PROBLEMS POLAND HAS EXPERIENCED SHOULD BE VIEWED MORE AS A SIGN OF SUCCESSFUL MARKET PENETRATION THAN OF US PROTECTIONISM.

4. THE USG HAS CONSULTED FREQUENTLY WITH THE GOP ON WAYS TO ENCOURAGE THE DEVELOPMENT OF BILATERAL TRADE. THE HANDLING OF THE GOLF CART CASE AND THE RECENT WASHINGTON CVD DISCUSSIONS ARE EXAMPLES. THE USG WILL CONTINUE TO DO WHAT IT CAN DO TO PROVIDE POLAND ACCESS TO US MARKET UNDER CONDITIONS THAT ARE FAIR TO POLAND, TO OUR OTHER SUPPLIERS, AND TO US DOMESTIC INTERESTS. WE HOPE THAT POLAND WILL CONTINUE TO EXTEND AND DIVERSIFY ITS EXPORTS TO THE US. IN PARTICULAR WE SUGGEST THAT POLAND SEEK LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 057675

ADVICE FROM USG AGENCIES AND FROM US MARKETING FIRMS (AND PERHAPS FROM COMPETENT US LEGAL REPRESENTATIVES, AS WELL) BEFORE INTRODUCING OR EXPANDING THE EXPORT OF IMPORTANT PRODUCTS TO THIS MARKET.

5. WE BELIEVE POLES ARE NOT JUSTIFIED IN GENERALIZING PROBLEMS THEY HAVE EXPERIENCED WITH GOLF CART CASE TO CLAIM THAT IT COULD MEAN VIRTUAL ELIMINATION OF PROSPECTS FOR SIZABLE INCREASES IN MANUFACTURED GOODS EXPORTS TO THE US.

IT IS OUR VIEW THAT PRUDENT MARKETING EFFORTS BY POLES CAN RESULT IN CONTINUED EXPANSION OF THEIR EXPORTS TO THIS MARKET.
VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE PROTECTIONISM, TRADE LAW, ALLEGATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE057675
Document Source: CORE
Document Unique ID: 00
Drafter: GTBOUTIN/RN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770089-0768
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770356/aaaabxah.tel
Line Count: 112
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 13f880b7-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 191508, 76 STATE 298594, 77 WARSAW 1253
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 02-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3097677
Secure: OPEN
Status: NATIVE
Subject: ALLEGED US PROTECTIONISM
TAGS: ETRD, EEWT, PL, US
To: WARSAW
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/13f880b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009